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**Zoomlion Heavy Industry Science and Technology Co., Ltd.\***

**中聯重科股份有限公司**

*(a joint stock company incorporated in the People's Republic of China with limited liability)*

**(Stock Code: 1157)**

## **FIRST QUARTERLY REPORT OF 2015**

### **SUMMARY**

The Board of Zoomlion Heavy Industry Science and Technology Co., Ltd.\* hereby announces the First Quarterly Report of 2015 of the Company. The financial data contained in the Report has been prepared in accordance with PRC GAAP and is unaudited.

This announcement is made in accordance with Rule 13.10B of the Rules Governing the Listing of Securities on The Stock Exchange of Hong Kong Limited.

The board of directors (the “**Board**”) of Zoomlion Heavy Industry Science and Technology Co., Ltd.\* (the “**Company**”) hereby announces the unaudited results of the Company for the three months ended 31 March 2015 (the “**First Quarterly Report of 2015**”, the “**Report**”). The financial data contained in the Report has been prepared in accordance with China Accounting Standards for Business Enterprises (“**PRC GAAP**”) and is unaudited. This announcement is made in accordance with Rule 13.10B of the Rules Governing the Listing of Securities on The Stock Exchange of Hong Kong Limited.

The First Quarterly Report of 2015 is written in both Chinese and English. In the case of any discrepancies, the Chinese version of the Report shall prevail.

# **FIRST QUARTERLY REPORT OF 2015 OF ZOOMLION HEAVY INDUSTRY SCIENCE AND TECHNOLOGY CO., LTD. \***

## **1. IMPORTANT**

- 1.1 The Board, the Supervisory Board of the Company and its directors, supervisors and senior management warrant that there are no mis-representations, misleading statements or material omissions in the Report, and they shall, individually and jointly, accept full responsibility for the truthfulness, accuracy and completeness of the contents of the Report.
- 1.2 None of the directors, supervisors and senior management declared to be unable to confirm or held objection to the truthfulness, accuracy and completeness of the Report.
- 1.3 All members of the Board attended the Board meeting in person for the review of the Report.
- 1.4 The first quarterly financial statements of the Company are unaudited.
- 1.5 Dr. Zhan Chunxin, Chairman of the Board, Ms. Hong Xiaoming, Vice-president and the person in charge of financial affairs, and Ms. Du Yigang, Head of the accounting department of the Company warrant the truthfulness and completeness of the financial statements in the Report.

## 2. CORPORATE INFORMATION

### 2.1 Principal Financial Data and Indicators prepared in accordance with PRC GAAP

Unit: RMB

	<b>The Reporting Period</b>	<b>The corresponding period of last year</b>	<b>Changes</b>
Operating income (RMB)	3,782,836,809.78	5,365,866,287.26	-29.50%
Net profit attributable to equity shareholders of the Company (RMB)	-383,355,266.05	395,802,540.45	
Net profit after extraordinary gain and loss attributable to equity shareholders of the Company (RMB)	-423,602,025.04	337,600,571.32	
Net cash flow from operating activities (RMB)	-3,725,364,321.54	-4,915,032,882.06	24.20%
Basic earnings per share (RMB/share)	-0.05	0.05	
Diluted earnings per share (RMB/share)	-0.05	0.05	
Weighted average return on net assets	-0.96%	0.95%	A decrease of 1.91 percentage points
	<b>As at the end of the reporting period</b>	<b>As at the end of last year</b>	<b>Change in the end of the reporting period as compared with the end of last year</b>
Total assets (RMB)	99,263,183,742.56	93,757,955,793.25	5.87%
Net assets attributable to the equity shareholders of the Company (RMB)	40,363,440,679.80	40,830,793,317.80	-1.14%

Unit: RMB

**Amount for  
the period from  
the beginning of  
the year to  
the end of the  
reporting period**

**Item**

Profit/loss from the disposal of non-current assets (including write-off of provision for asset impairment)	12,359,678.07
Government subsidies recorded under current profit and loss (excluding those closely related to the business of the Company and entitled to a fixed amount or fixed quantity under the standard of the State)	18,855,152.31
Income from the difference between the fair value of the identifiable net assets attributable from the investees and investment cost of subsidiaries, associates and joint ventures acquired	2,216,082.37
Profit/loss from debt restructuring	-8,103,945.64
Change in fair value of financial assets and liabilities held for trading and investment income from disposal of financial assets and liabilities held for trading and financial assets held for sale other than financial assets and liabilities held under hedging arrangement in relation to normal business	6,421,075.19
Non-operating income and expenses other than those set out above	22,512,861.52
Less: Income tax effect	8,626,436.80
Minority interests after tax	5,387,708.03
Total	<u><u>40,246,758.99</u></u>

## 2.2 Total number of shareholders and top ten holders of shares not subject to sales restriction as at the end of the reporting period

Unit: Share

Total number of shareholders as at the end of the Reporting Period

475,401

### Top ten shareholders

Names of shareholders	Nature of shareholders	Shareholding percentage	Number of shares held
HKSCC NOMINEES LIMITED	Overseas legal person	18.53%	1,427,623,323
State-owned Assets Supervision and Administration Commission of Hunan Provincial People's Government	State-owned legal person	16.26%	1,253,314,876
Changsha Hesheng Science and Technology Investment Co., Ltd.	Domestic non state-owned legal person	5.02%	386,517,443
GOOD EXCEL GROUP LIMITED	Overseas legal person	2.19%	168,635,680
Real Smart International Limited	Overseas legal person	2.19%	168,635,602
Changsha Yifang Science and Technology Investment Co., Ltd.	Domestic non state-owned legal person	2.12%	163,364,942
Hony Capital Fund I (Tianjin), L.P.	Domestic non state-owned legal person	2.07%	159,428,548
Guangdong Hengjian Investment Holding Co. Ltd.	State-owned legal person	0.69%	51,955,855
China Jianyin Investment Co., Ltd.	State-owned legal person	0.32%	24,340,809
Industrial and Commercial Bank of China — Rongtong Shenzhen Stock Exchange 100 Index Investment Fund (中國工商銀行—融通深證100指數證券投資基金)	Others	0.26%	20,177,660

## Top ten shareholders not subject to sales restriction

Names of shareholders	Number of equity shares not subject to sales restriction	Class of shares	
		Class of shares	Number of shares
HKSCC NOMINEES LIMITED	1,427,623,323	Overseas-listed foreign-invested shares	1,427,623,323
State-owned Assets Supervision and Administration Commission of Hunan Provincial People's Government	1,253,314,876	Ordinary shares denominated in RMB	1,253,314,876
Changsha Hesheng Science and Technology Investment Co., Ltd.	386,517,443	Ordinary shares denominated in RMB	386,517,443
GOOD EXCEL GROUP LIMITED	168,635,680	Ordinary shares denominated in RMB	168,635,680
Real Smart International Limited	168,635,602	Ordinary shares denominated in RMB	168,635,602
Changsha Yifang Science and Technology Investment Co., Ltd.	163,364,942	Ordinary shares denominated in RMB	163,364,942
Hony Capital Fund I (Tianjin), L.P.	159,428,548	Ordinary shares denominated in RMB	159,428,548
Guangdong Hengjian Investment Holding Co. Ltd.	51,955,855	Ordinary shares denominated in RMB	51,955,855
China Jianyin Investment Co., Ltd.	24,340,809	Ordinary shares denominated in RMB	24,340,809
Industrial and Commercial Bank of China — Rongtong Shenzhen Stock Exchange 100 Index Investment Fund (中國工商銀行— 融通深證100指數證券投資基金)	20,177,660	Ordinary shares denominated in RMB	20,177,660
Description of the connected relationships or action in concert between the above shareholders	As of 31 March 2015, Changsha Hesheng Science and Technology Investment Co., Ltd. and Changsha Yifang Science and Technology Investment Co., Ltd. are parties acting in concert. GOOD EXCEL GROUP LIMITED and Real Smart International Limited are parties acting in concert.		

### 3. SIGNIFICANT EVENTS

#### 3.1 Significant changes in major items of the financial statements and financial indicators and reasons (based on statements reported under PRC GAAP)

Unit: RMB

Item	As at the end of the period (Current period)	As at the beginning of the period (Previous period)	Percentage of changes	Reasons
Financial assets at fair value through profit or loss	3,936,476.66			Mainly attributable to the change in fair value of forward foreign exchange
Dividends receivable	2,675,136.50	9,220,169.20	-70.99%	Mainly attributable to the receipt of dividends from associates
Other receivables	1,541,888,798.68	926,457,276.44	66.43%	Mainly attributable to the effect arising from the greater number of business merger in the reporting period as compared to the corresponding period of last year
Other current assets	1,469,238,945.08	1,030,212,092.53	42.62%	Mainly attributable to the effect arising from the greater number of business merger in the reporting period as compared to the corresponding period of last year
Intangible assets	4,649,836,976.31	3,306,973,711.34	40.61%	Mainly attributable to the effect arising from the greater number of business merger in the reporting period as compared to the corresponding period of last year
Other non-current assets	12,322,898.45	2,088,000,000.00	-99.41%	Mainly attributable to the transfer of the prepayments for equity acquisition in the previous period to long-term equity investment
Short-term borrowings	7,050,895,267.61	3,864,448,242.81	82.46%	Mainly attributable to the greater number of business merger and the increase in bank loans
Financial liabilities at fair value through profit or loss	416,276.00	7,293,561.07	-94.29%	Mainly attributable to the change in fair value of forward foreign exchange
Accrued payroll	168,241,095.59	417,521,452.83	-59.70%	Mainly attributable to the payment of wages and bonuses for the previous year
Interest payable	457,903,625.47	210,687,166.65	117.34%	Mainly attributable to the effect arising from issuance of medium-term notes in 2014
Non-current liabilities due within one year	2,844,119,556.35	1,881,088,674.08	51.20%	Mainly attributable to the increase of long-term borrowings due within one year
Non-controlling interests	889,153,732.91	417,115,384.04	113.19%	Mainly attributable to the effect arising from the addition of non wholly-owned subsidiaries in the current period

<b>Item</b>	<b>As at the end of the period (Current period)</b>	<b>As at the beginning of the period (Previous period)</b>	<b>Percentage of changes</b>	<b>Reasons</b>
Losses on assets impairment	160,951,222.50	82,482,679.38	95.13%	Mainly attributable to the increase in various provisions
Gains from changes of fair value	10,176,681.83	-13,675,361.51		Mainly attributable to the change in fair value of forward foreign exchange
Income from investment	25,423,414.47	2,099,556.09	1,110.89%	Mainly attributable to the effect arising from the acquisition of associates' equity
Non-operating profits	61,062,613.63	96,011,132.13	-36.40%	Mainly attributable to the decrease in subsidy income
Non-operating expenses	16,978,391.64	53,972,947.31	-68.54%	Mainly attributable to the decrease in the scale of non-recourse factoring in respect of account receivables
Income tax expenses	5,712,638.99	52,205,140.70	-89.06%	Mainly attributable to the decrease in the income tax payable
(Loss)/profit attributable to non-controlling interests	-6,493,731.52	8,173,557.61		Mainly attributable to the effect arising from the addition of non wholly-owned subsidiaries in the current period
Net cash flow from investing activities	1,421,877,298.63	-689,275,101.54		Mainly attributable to the increase in the net cash from subsidiaries

### **3.2 Researches, communications and visits to the Company during the reporting period**

<b>Date of reception</b>	<b>Place of reception</b>	<b>Activity</b>	<b>Types of guest</b>	<b>Guests</b>	<b>Particulars and information provided</b>
9 January 2015	Hong Kong	Strategic meeting	Institution	CICC	I. Main content 1. Industry development and prospect in 2015;
12 January 2015	Beijing	Strategic meeting	Institution	Deutsche Bank	2. History and development, corporate culture, historical operation results and strategic plans of the Company;
13 January 2015	Shanghai	Strategic meeting	Institution	UBS	3. The competition and advantages of various product segments in the industry;
					II. Information 1. Periodic reports and ad hoc announcements of the Company 2. Brochures of products



## 4. APPENDIX

### 4.1 Consolidated Balance Sheet

Item	Unit: RMB	
	Balances at the end of the period	Balances at the beginning of the period
Current assets:		
Cash and cash equivalents	16,892,248,315.99	16,894,349,723.42
Balance with clearing companies		
Placements with other financial institutions		
Financial assets at fair value through profit or loss	3,936,476.66	
Derivative financial assets		
Bill receivables	1,498,100,026.63	1,816,491,293.41
Account receivables	31,638,208,964.60	30,439,389,650.59
Prepayments	441,463,165.85	386,169,766.04
Premiums receivable		
Reinsurance accounts receivable		
Deposits receivable from reinsurance contract		
Interest receivable		
Dividends receivable	2,675,136.50	9,220,169.20
Other receivables	1,541,888,798.68	926,457,276.44
Purchases of resold financial assets		
Inventories	13,023,755,542.35	10,376,228,112.31
Assets classified as held-for-sale		
Non-current assets due within one year	12,768,780,366.24	12,203,446,041.43
Other current assets	1,469,238,945.08	1,030,212,092.53
<b>Total current assets</b>	<b>79,280,295,738.58</b>	<b>74,081,964,125.37</b>
Non-current assets:		
Loans and advances granted		
Available-for-sale financial assets	471,182,549.60	470,607,394.48
Held-to-maturity investments		
Long-term receivables	3,776,200,824.57	4,479,163,648.71
Long-term equity investment	220,585,197.43	228,305,729.57
Investment property		
Fixed assets	7,458,296,134.58	6,066,794,380.81
Construction in progress	715,092,755.10	713,961,473.36
Construction materials		
Disposal of fixed assets		
Biological assets for production		
Oil and gas assets		
Intangible assets	4,649,836,976.31	3,306,973,711.34
Development expenses		
Goodwill	1,960,420,228.16	1,701,211,875.09
Long-term deferred expenditures	2,956,218.17	3,153,299.39
Deferred income tax assets	715,994,221.61	617,820,155.13
Other non-current assets	12,322,898.45	2,088,000,000.00
<b>Total non-current assets</b>	<b>19,982,888,003.98</b>	<b>19,675,991,667.88</b>
<b>Total assets</b>	<b>99,263,183,742.56</b>	<b>93,757,955,793.25</b>

Item	Balances at the end of the period	Balances at the beginning of the period
Current liabilities:		
Short-term borrowings	7,050,895,267.61	3,864,448,242.81
Borrowings from central bank		
Deposit received and inter-bank deposit		
Capital borrowed		
Financial liabilities at fair value through profit or loss	416,276.00	7,293,561.07
Derivative financial liabilities		
Bills payable	5,903,039,072.80	6,141,720,454.56
Account payable	8,396,887,355.21	7,351,109,916.38
Advances from customers	904,313,301.62	728,372,490.63
Funds from disposal of repurchased financial assets		
Handling charges and commissions payable		
Accrued payroll	168,241,095.59	417,521,452.83
Taxes payable	325,586,263.67	436,912,177.91
Interest payable	457,903,625.47	210,687,166.65
Dividends payable	1,187,975.20	1,187,975.20
Other payables	4,325,346,443.81	4,222,101,454.39
Reinsurance account payable		
Deposits for insurance contract		
Customer deposit for trading in securities		
Customer deposits for securities underwriting		
Liabilities classified as held-for-sale		
Non-current liabilities due within one year	2,844,119,556.35	1,881,088,674.08
Other current liabilities		
<b>Total current liabilities</b>	<u><u>30,377,936,233.33</u></u>	<u><u>25,262,443,566.51</u></u>
Non-current liabilities:		
Long-term borrowings	10,056,413,602.40	9,787,305,908.45
Bonds payable	16,165,204,745.06	16,137,727,365.55
Including: Preference shares		
Perpetual liabilities		
Long-term payables	594,450,844.24	592,905,433.28
Long-term accrued payroll		
Special payables		
Accrued liabilities		
Deferred income	251,667,722.74	251,374,318.48
Deferred income tax liabilities	562,269,100.26	475,486,767.04
Other non-current liabilities	2,647,081.82	2,803,732.10
<b>Total non-current liabilities</b>	<u><u>27,632,653,096.52</u></u>	<u><u>27,247,603,524.90</u></u>
<b>Total liabilities</b>	<u><u>58,010,589,329.85</u></u>	<u><u>52,510,047,091.41</u></u>

<b>Item</b>	<b>Balances at the end of the period</b>	<b>Balances at the beginning of the period</b>
Owners' equity:		
Share capital	7,705,954,050.00	7,705,954,050.00
Other equity instruments		
Including: Preference shares		
Perpetual liabilities		
Capital reserve	13,152,501,473.60	13,152,037,683.60
Less: Treasury shares		
Other comprehensive income	-404,172,901.93	-319,711,739.98
Special reserves	5,388,353.45	5,388,353.45
Surplus reserve	2,906,218,728.36	2,906,218,728.36
General risk provisions		
Undistributed profit	<u>16,997,550,976.32</u>	<u>17,380,906,242.37</u>
<b>Total owner's equity attributable to the equity holders of the parent company</b>	<u><u>40,363,440,679.80</u></u>	<u><u>40,830,793,317.80</u></u>
Minority interests	<u>889,153,732.91</u>	<u>417,115,384.04</u>
<b>Total owners' equity</b>	<u><u>41,252,594,412.71</u></u>	<u><u>41,247,908,701.84</u></u>
<b>Total liabilities and owners' equity</b>	<u><u>99,263,183,742.56</u></u>	<u><u>93,757,955,793.25</u></u>

## 4.2 Balance Sheet of the Parent Company

Unit: RMB

Item	Balances at the end of the period	Balances at the beginning of the period
Current assets:		
Cash and cash equivalents	12,778,243,463.69	13,122,220,036.02
Financial assets at fair value through profit or loss	135,900.00	
Derivative financial assets		
Bill receivables	1,502,460,652.07	1,579,658,815.43
Account receivables	31,543,644,976.38	30,765,560,460.67
Prepayments	901,075,310.96	920,767,122.14
Interest receivable		
Dividends receivable	2,675,136.50	9,220,169.20
Other receivables	5,294,956,472.54	3,769,543,832.82
Inventories	9,047,043,484.64	8,187,644,477.73
Assets classified as held-for-sale		
Non-current assets due within one year		
Other current assets	<u>640,793,793.02</u>	<u>571,999,775.30</u>
<b>Total current assets</b>	<u><u>61,711,029,189.80</u></u>	<u><u>58,926,614,689.31</u></u>
Non-current assets:		
Available-for-sale financial assets	468,132,549.60	467,557,394.48
Held-to-maturity investments		
Long-term receivables		
Long-term equity investment	13,945,594,318.67	12,448,689,584.99
Investment property		
Fixed assets	4,019,918,489.88	4,019,132,344.82
Construction in progress	522,023,067.65	574,616,874.26
Construction materials		
Disposal of fixed assets		
Biological assets for production		
Oil and gas assets		
Intangible assets	1,575,562,321.39	1,586,913,622.98
Development expenses		
Goodwill		
Long-term deferred expenditures	2,956,218.17	3,153,299.39
Deferred income tax assets	286,677,109.48	253,374,088.53
Other non-current assets		<u>2,088,000,000.00</u>
<b>Total non-current assets</b>	<u><u>20,820,864,074.84</u></u>	<u><u>21,441,437,209.45</u></u>
<b>Total assets</b>	<u><u>82,531,893,264.64</u></u>	<u><u>80,368,051,898.76</u></u>

<b>Item</b>	<b>Balances at the end of the period</b>	<b>Balances at the beginning of the period</b>
Current liabilities:		
Short-term borrowings	1,965,064,146.86	813,053,957.48
Financial liabilities at fair value through profit or loss	416,276.00	1,081,583.35
Derivative financial liabilities		
Bills payable	4,866,951,402.83	5,891,832,017.11
Account payable	9,530,271,304.78	8,618,116,361.12
Advances from customers	729,743,789.46	616,694,947.24
Accrued payroll	55,555,273.52	287,646,009.22
Taxes payable	238,291,230.23	285,806,001.84
Interest payable	310,746,750.00	162,372,562.50
Dividends payable	1,187,975.20	1,187,975.20
Other payables	6,065,584,230.75	5,569,841,049.82
Liabilities classified as held-for-sale		
Non-current liabilities due within one year	2,737,005,680.00	1,822,573,560.00
Other current liabilities		
	<hr/>	<hr/>
<b>Total current liabilities</b>	<b><u>26,500,818,059.63</u></b>	<b><u>24,070,206,024.88</u></b>
Non-current liabilities:		
Long-term borrowings	6,543,856,424.00	6,512,169,228.00
Bonds payable	10,089,697,820.11	10,088,857,644.19
Including: Preference shares		
Perpetual liabilities		
Long-term payables		
Long-term accrued payroll		
Special payables		
Accrued liabilities		
Deferred income	221,477,575.00	220,102,700.00
Deferred income tax liabilities	299,330.07	213,056.80
Other non-current liabilities		
	<hr/>	<hr/>
<b>Total non-current liabilities</b>	<b><u>16,855,331,149.18</u></b>	<b><u>16,821,342,628.99</u></b>
<b>Total liabilities</b>	<b><u>43,356,149,208.81</u></b>	<b><u>40,891,548,653.87</u></b>

<b>Item</b>	<b>Balances at the end of the period</b>	<b>Balances at the beginning of the period</b>
Owners' equity:		
Share capital	7,705,954,050.00	7,705,954,050.00
Other equity instruments		
Including: Preference shares		
Perpetual liabilities		
Capital reserve	14,648,555,892.77	14,648,555,892.77
Less: Treasury shares		
Other comprehensive income	1,696,203.75	1,207,321.90
Special reserves	785,200.00	785,200.00
Surplus reserve	2,905,219,482.84	2,905,219,482.84
Undistributed profit	<u>13,913,533,226.47</u>	<u>14,214,781,297.38</u>
<b>Total owners' equity</b>	<u><u>39,175,744,055.83</u></u>	<u><u>39,476,503,244.89</u></u>
<b>Total liabilities and owners' equity</b>	<u><u>82,531,893,264.64</u></u>	<u><u>80,368,051,898.76</u></u>

### 4.3 Consolidated Income Statement

Unit: RMB

Item	Amount during the reporting period	Amount during the previous period
I. Total operating income	3,782,836,809.78	5,365,866,287.26
Including: Operating income	3,782,836,809.78	5,365,866,287.26
Interest income		
Premium received		
Handling fee and commission income		
II. Total operation costs	4,246,657,986.65	4,940,147,427.90
Including: Operation cost	2,841,004,786.72	3,691,313,324.58
Interest expenses		
Handling fee and commission expenses		
Payment on surrenders		
Net compensation expenses		
Net provision drawn for insurance contract		
Policy dividend expenses		
Reinsurance expenses		
Taxes and surcharges for operations	17,177,473.78	20,467,092.43
Selling expenses	542,196,772.67	508,192,851.58
Administrative expenses	459,991,921.99	407,473,133.61
Financial expenses	225,335,308.99	230,218,346.32
Losses on assets impairment	160,951,222.50	82,482,679.38
Add: Gains from changes of fair value (“-” refers to loss)	10,176,681.83	-13,675,361.51
Income from investment (“-” refers to loss)	25,423,414.47	2,099,556.09
Including: Investment income from associates and joint venture companies		
Exchange gains (“-” refers to loss)		
III. Operating profits (“-” refers to loss)	-428,220,580.57	414,143,053.94
Add: Non-operating profits	61,062,613.63	96,011,132.13
Including: Gain on disposal of non-current assets		
Less: Non-operating expenses	16,978,391.64	53,972,947.31
Including: Losses on disposal of non-current assets		
IV. Total profits (“-” refers to loss)	-384,136,358.58	456,181,238.76
Less: Income tax expenses	5,712,638.99	52,205,140.70
V. Net profits (“-” refers to loss)	-389,848,997.57	403,976,098.06
Net profits attributable to owners of the parent company	-383,355,266.05	395,802,540.45
Net profits attributable to minority interests	-6,493,731.52	8,173,557.61

Item	Amount during the reporting period	Amount during the previous period
VI. Net amount of other comprehensive income after tax	-84,461,161.95	15,431,912.44
Net amount of other comprehensive income after tax attributable to owners of the parent company	-84,461,161.95	15,431,912.44
(I) Other comprehensive income not to be reclassified into profit or loss subsequently		
1. Changes of net liabilities or net assets arising from the re-measurement of defined benefit plans		
2. Share of other comprehensive income of the investees which cannot be reclassified into profit or loss under equity method		
(II) Other comprehensive income to be reclassified into profit or loss subsequently	-84,461,161.95	15,431,912.44
1. Share of other comprehensive income of the investees which can be reclassified into profit or loss under equity method subsequently		
2. Profit or loss from the change of fair value of available-for-sale financial assets	488,881.85	-118.41
3. Profit or loss from held-to-maturity investment reclassified as available-for-sale financial assets		
4. Effective portion of profit or loss from cash flows hedges		
5. Exchange differences from translation of financial statements	-84,950,043.80	15,432,030.85
6. Others		
Net amount of other comprehensive income after tax attributable to minority shareholders		
VII. Total comprehensive income	-474,310,159.52	419,408,010.50
Total comprehensive income attributable to owners of the parent company	-467,816,428.00	410,656,031.03
Total comprehensive income attributable to minority shareholders	-6,493,731.52	8,751,979.47
VIII. Earnings per share:		
(1) Basic earnings per share	-0.05	0.05
(2) Diluted earnings per share	-0.05	0.05



#### 4.4 Income Statement of the Parent Company

Item	Unit: RMB	
	Amount during the reporting period	Amount during the previous period
I. Operating income	2,155,237,586.06	4,412,714,522.53
Less: Operating cost	1,702,145,728.91	3,518,707,117.57
Taxes and surcharges for operations	9,383,016.25	9,810,852.45
Selling expenses	417,398,346.64	442,800,469.10
Administrative expenses	279,998,132.72	285,884,588.51
Financial expenses	-76,132,562.33	-130,962,803.89
Losses on assets impairment	156,029,074.53	130,951,539.52
Add: Gains from changes of fair value (“-” refers to loss)	741,027.35	-5,610,007.60
Income from investment (“-” refers to loss)	-119,975.65	15,201,874.01
Including: Investment income from associates and joint venture companies		
II. Operating profits (“-” refers to loss)	-332,963,098.96	165,114,625.68
Add: Non-operating profits	13,111,303.21	81,022,115.70
Including: Gain on disposal of non-current assets		
Less: Non-operating expenses	11,275,311.16	45,996,216.21
Including: Losses on disposal of non-current assets		
III. Total profits (“-” refers to loss)	-331,127,106.91	200,140,525.17
Less: Income tax expense	-29,879,036.00	24,170,653.42
IV. Net profits (“-” refers to loss)	-301,248,070.91	175,969,871.75
V. Net amount of other comprehensive income after tax	488,881.85	-118.41
(I) Other comprehensive income not to be reclassified into profit or loss subsequently		
1. Changes of net liabilities or net assets from the re-measurement of defined benefit plans		
2. Share of other comprehensive income of the investees which cannot be reclassified into profit or loss under equity method		
(II) Other comprehensive income to be reclassified into profit or loss subsequently	488,881.85	-118.41
1. Share of other comprehensive income of the investees company which can be reclassified into profit or loss under equity method subsequently		
2. Profit or loss from the change of fair value of available-for-sale financial assets	488,881.85	-118.41
3. Profit or loss from held-to-maturity investment reclassified as available-for-sale financial assets		
4. Effective portion of profit or loss from cash flows hedges		
5. Exchange differences from translation of financial statements		
6. Others		
VI. Total comprehensive income	-300,759,189.06	175,969,753.34
VII. Earnings per share:		
(1) Basic earnings per share	-0.05	0.05
(2) Diluted earnings per share	-0.05	0.05

## 4.5 Consolidated Cash Flow Statement

Unit: RMB

Item	Amount during the reporting period	Amount during the previous period
I. Cash flow from operating activities:		
Cash received from selling goods and providing services	4,740,507,651.87	4,842,175,578.49
Net increase in customer bank deposits and due to banks and other financial institutions		
Net increase in borrowings from central bank		
Net increase in placements from other financial institutions		
Cash received from original insurance contract premiums		
Net cash received from reinsurance business		
Net increase in policy holder deposits and investments funds		
Net increase in the disposal of financial assets at fair value through profit or loss		
Cash received from interest, fees and commissions		
Net increase in capital borrowed		
Net increase in income from repurchase business		
Refunds of taxes received	21,938,821.09	3,353,241.81
Cash received relating to other operating activities	214,677,862.23	194,810,752.44
Sub-total of cash inflow from operating activities	4,977,124,335.19	5,040,339,572.74
Cash paid for purchasing goods and receiving services	5,205,491,714.17	6,139,172,860.07
Net increase in customer loans and advances to customers		
Net increase in deposit in central bank and due to banks and other financial institutions		
Cash paid for original insurance contract claimed		
Cash paid for interest, fees and commissions		
Cash paid for policy holder dividend		
Cash paid to and for employees	988,823,990.05	1,095,546,337.88
Cash paid for taxes and surcharges	266,147,656.74	823,693,703.23
Cash paid relating to other operating activities	2,242,025,295.77	1,896,959,553.62
Sub-total of cash outflow from operating activities	8,702,488,656.73	9,955,372,454.80
Net cash flow from operating activities	-3,725,364,321.54	-4,915,032,882.06

Item	Amount during the reporting period	Amount during the previous period
II. Cash flow from investing activities:		
Cash received from disposal of investments		
Cash received from returns on investments	6,647,534.28	6,063,234.13
Net cash received from disposal of fixed assets, intangible assets and other long-term assets	17,993,091.92	253,837.40
Net cash received from disposal of subsidiaries and other operating business units		
Net cash received from subsidiaries and other operating business units	1,409,850,308.95	
Cash received relating to other investing activities	1,809,460.06	
Sub-total of cash inflow from investing activities	1,436,300,395.21	6,317,071.53
Cash paid for acquisition and construction of fixed assets, intangible assets and other long-term assets	14,423,096.58	253,164,129.17
Cash paid for investment		296,134,409.55
Net increase in pledge loans		
Net cash received from subsidiaries and other operating business units		
Cash paid relating to other investing activities		146,293,634.35
Sub-total of cash outflow investing activities	14,423,096.58	695,592,173.07
Net cash flow from investing activities	1,421,877,298.63	-689,275,101.54
III. Cash flow generated from financing activities:		
Cash received from investment		
Including: Cash received by subsidiaries from the investment of minority shareholders		
Cash received from borrowings	4,441,586,191.50	3,115,638,443.55
Cash received from issuing bonds		
Cash received related to other financing activities		
Sub-total of cash inflow from financing activities	4,441,586,191.50	3,115,638,443.55
Cash paid for repaying debts	1,446,460,131.46	223,633,476.50
Cash paid for distributing dividends and profits and interest repayment	160,129,300.20	120,811,449.49
Including: Dividends and profits paid by subsidiaries to minority shareholders		4,252,354.24
Cash paid related to other financing activities	435,409,550.17	
Sub-total of cash outflow from financing activities	2,041,998,981.83	344,444,925.99
Net cash flow generated from financing activities	2,399,587,209.67	2,771,193,517.56
IV. Effect of foreign exchange rate changes to cash and cash equivalents	-96,392,134.13	7,960,107.98
V. Net increase in cash and cash equivalents	-291,947.37	-2,825,154,358.06
Add: Balance of cash and cash equivalents at beginning of period	14,483,416,992.37	16,657,419,383.74
VI. Balance of cash and cash equivalents at end of period	14,483,125,045.00	13,832,265,025.68

## 4.6 Cash Flow Statement of Parent Company

Item	Unit: RMB	
	Amount during the reporting period	Amount during the previous period
I. Cash flow from operating activities:		
Cash received from selling goods and providing services	2,025,134,465.21	8,465,789,933.98
Refunds of taxes received	16,832,300.09	1,080,345.68
Cash received relating to other operating activities	632,719,245.21	615,038,481.65
Sub-total of cash inflow from operating activities	2,674,686,010.51	9,081,908,761.31
Cash paid for purchasing goods and receiving services	2,962,923,069.91	10,810,862,990.96
Cash paid to and for employees	636,272,942.14	826,620,243.91
Cash paid for taxes and surcharges	144,460,878.99	659,369,514.97
Cash paid relating to other operating activities	1,802,413,745.11	522,264,264.60
Sub-total of cash outflow from operating activities	5,546,070,636.15	12,819,117,014.44
Net cash flow from operating activities	-2,871,384,625.64	-3,737,208,253.13
II. Cash flow from investing activities:		
Cash received from disposal of investments	878,093,790.00	
Cash received from returns on investments	6,647,534.28	16,732,634.13
Net cash received from disposal of fixed assets, intangible assets and other long-term assets	4,220,755.11	78,976.55
Net cash received from disposal of subsidiaries and other operating business units		
Cash received relating to other investing activities	281,150,766.40	
Sub-total of cash inflow from investing activities	1,170,112,845.79	16,811,610.68
Cash paid for acquisition and construction of fixed assets, intangible assets and other long-term assets	73,370,828.74	176,508,868.82
Cash paid for investment	290,656,148.00	323,003,450.00
Net cash paid for acquisition of subsidiaries and other operating business units		
Cash paid relating to other investing activities		345,360,026.55
Sub-total of cash outflow investing activities	364,026,976.74	844,872,345.37
Net cash flow from investing activities	806,085,869.05	-828,060,734.69
III. Cash flow generated from financing activities:		
Cash received from investment		
Cash received from borrowings	2,863,816,567.28	2,772,087,925.00
Cash received from issuing bonds		
Cash received related to other financing activities		
Subtotal of cash inflow from financing activities	2,863,816,567.28	2,772,087,925.00
Cash paid for repaying debts	758,755,576.42	182,176,295.02
Cash paid for distributing dividends and profits and interest repayment	102,928,349.11	113,382,417.61
Cash paid related to other financing activities		
Sub-total of cash outflow from financing activities	861,683,925.53	295,558,712.63
Net cash flow generated from financing activities	2,002,132,641.75	2,476,529,212.37
IV. Effect of foreign exchange rate changes to cash and cash equivalents	340,308.91	1,532,681.79
V. Net increase in cash and cash equivalents	-62,825,805.93	-2,087,207,093.66
Add: Balance of cash and cash equivalents at beginning of period	11,233,634,029.11	11,822,145,379.95
VI. Balance of cash and cash equivalents at end of period	11,170,808,223.18	9,734,938,286.29

## 4.7 Audit report

Opinion : Unaudited

By Order of the Board  
**Zoomlion Heavy Industry Science and Technology Co., Ltd.\***  
**Zhan Chunxin**  
*Chairman*

Changsha, the PRC, 29 April 2015

*As at the date of this announcement, the executive directors of the Company are Dr. Zhan Chunxin and Mr. Liu Quan; the non-executive director is Mr. Qiu Zhongwei; and the independent non-executive directors are Dr. Qian Shizheng, Mr. Wang Zhile and Mr. Lian Weizeng.*

\* *For identification purpose only*